

## Performance Improvement Consulting

### Overview and Outcomes

This globally-focussed workshop will show you how to close the gap between strategy and operations using Performance improvement Consulting tools, systems thinking and practices.

- Refresh your thinking
- Change your tactics
- Innovate your role
- Sustain business performance

Participants will be able to apply Performance Improvement Consulting skills and tools to analyse, change and evaluate individual, team and organisational performance needs at a work (operational), worker (individuals and teams) and workplace (strategic) levels.

### Workshop Takeaways

- Acquire Performance Improvement and consulting tools to implement immediately.
- Get a step-by-step formula for conducting a gap analysis to compare desired performance to actual performance.
- Learn how to identify the underlying causes behind performance gaps and misalignments.
- Learn how to prescribe appropriate solutions that will address and sustain business needs.
- Understand how to conduct a performance evaluation to measure the impact of your interventions.

### Workshop Application Tools

- Introduction to systemic Performance Consulting principles, practices and questioning techniques. (Questioning templates and worksheets)
- Identifying the template for "good" performance against strategy. (Completed PI strategy)
- Analysing the gaps and reasons for poor performance. (Toolbox)
- Establishing performance differentiators and implementing solutions for sustainability.
- Providing measurement tools and methods to achieve results. (Customised templates)
- Integrating 10 International Standards for Performance Improvement and set you apart from the crowd as performance change agent. (Standards process steps and templates)

**Duration:** 2 days

**Target:** Talent & HR Managers, Facilitators & Trainers, Learning & Development Managers, HR, OD & Performance Consultants and Project Managers.

**Facilitator:** Belia Nel, Certified Performance Technologist and Specialist Performance Coach

**Fee:** R6 000.00 per person (Excl. Vat)

**CPD points:** 4 Points